



Company  
The Cyprus  
Institute of  
Neurology and  
Genetics

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County  
Cyprus

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Industry  
Medical

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Solution  
Gatedefender

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*“With the deployment of Panda Gatedefender, the number of malware-related events dropped to zero”*

*Pambos  
Hadjinicolaou  
IT Manager*

## Situation

CING is an organization with more than 300 users.

The customer was looking for a UTM (Next Generation Firewall) solution with perimeter antimalware protection, anti-spam protection, intrusion prevention system, quality of service and hotspot management.

Mandatory for the customer was the possibility to have uninterrupted internet connection even in the case of a hardware failure.

The customer requested a solution where all the above security systems were integrated in to single platform.

## Evaluation

“We considered a number of possible solutions. The solution that our IT partner “A.Th.loizou” proposed with the “Panda Gatedefender” appeared to be the best-fit for our requirements, quotes Pambos. The solution was also highly recommended by other Panda Security clients with similar size.

Amongst the immaculate security offering of the device, the management interface and configuration menus are very user friendly and intuitive.

The Panda Gatedefender installed and configured through the Management in High Availability mode in less than 30 minutes.

Panda Security is offering as a standard practice, expert engineers which can identify the customer needs and configure the device accordingly. Panda is the only security vendor that offer this high level of local technical support.

Another benefit of the solution is that Panda Gatedefender offers all security modules at a single price point whereas other vendors sell each module separately.

After evaluating the specs and offering of various vendors we have identified the Panda solution as the most cost beneficial with the most functionalities.

## Benefits

The all-in-one GateDefeder security solution provides an additional layer to endpoint protection. The UTM halts malware, spam and intrusion attempts at the perimeter before infecting the whole network, freeing up the IT team to focus on other matters.

The High Availability solution of Panda Gatedefender provides an uninterrupted internet connection with the benefits of quality of service module. The UTM device also supports WAN failover.

The device also offer the necessary monitoring tools for an IT Manager in order to observe and identify possible threats and misuse of company resources.

Working with Panda Security we're confident we have a solution which not only gives a return but will adapt and scale with the network requirements.

## Challenges

- Use of fragmented technology
- Optimize bandwidth

Panda Solution selected: Panda Gatedefender e500.

## Product

Panda Gatedefener e500 offers a wide range of high-performance integrated security solutions that ensure continuous perimeter antivirus protection. Panda Gatedefender e500 as a Hardware, Virtual and Software solution.

Panda Endpoint Protection is the endpoint solution protection of Panda Cloud Protection, a cloud based security solution, delivered in a SaaS model that provides complete protection services for the major threat vectors: endpoint, email and web.

<http://www.pandasecurity.com/enterprise/solutions/gatedefender-eSeries/>

## Customer's Profile

The Cyprus Institute of Neurology and Genetics (CING), was established in 1990, as a bi-communal, non-profit, private, academic, medical center. The Vision of CING is to function as an International Centre of Excellence and a Regional Referral Centre in the areas of Neurology, Genetics, Biomedical, Medical and other similar and related Sciences. The Mission of CING is to develop and provide high level medical and clinical laboratory services, develop and pursue advanced research.

For more information visit [www.cing.ac.cy](http://www.cing.ac.cy)



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