





Contents

| 1. | Introduction | . 3 |
|------------|------------------------------------|-----|
| <i>2</i> . | Methodology | 5 |
| <i>3</i> . | Details of the companies surveyed | 6 |
| 4. | Companies with security systems | 10 |
| <i>5.</i> | Companies without security systems | 15 |
| 6. | Infections and Internet threats | 17 |
| 7. | Investment in IT security2 | 21 |
| <i>8.</i> | IT security training | 2 |
| 9. | Conclusions2 | 4 |



1. Introduction

For the second consecutive year, Panda Security has published its annual International Barometer of Security in SMBs. This year, even more countries have been included in the study. The aim of this document is to analyze the status of security in SMBs; to examine their awareness and perspective of the current malware and cyber-crime situation, and to look at the measures they take to protect themselves as well as the main factors that influence their choice of security software or providers.

The main conclusions from this year's study are:

Perception: SMBs across practically all regions and countries understand the importance of IT security, although a small percentage still consider it unimportant (around 7%).

Protection:

- o In general terms, Spain has a higher average level of protection than other regions (92% against 80/84%). It is interesting to note that between 11 and 13% of companies have no security system installed, figures which coincide with the results of last year's study.
- The most widely used security solutions are antivirus and firewall products, while anti-spam solutions are not extensively implemented.
- o Surprisingly, free software is most popular in the United States, Canada and Latin America. In Spain, this type of software accounts for just 5% of solutions. This figure is particularly low in comparison with the 26% registered in the 2009 study.
- Whereas in 2009 the main reason given for not installing an antivirus was the price, this year the lack of realization of the need for these security products was an equally important factor. This indicates a lack of awareness about the problem. However, there has been a significant drop in the amount of companies who believe this type of software slows down systems, and an increase in those who declare they are studying the implementation of security products.
- Infections: The infection ratio in companies has dropped slightly in Spain (59% in 2010 compared to 64% in 2009) and in Europe (49% from 58%). However, these percentages are still very high, considering the negative impact that malware of any kind can have on a company.



- o Loss of time and productivity as well as interference with computers, are the main consequences of infections (50% in Spain), followed by the loss of information.
- o Email continues to be the main entry point for malware along with the Internet. This year however, there has been a marked increase in the number of infections through USB drives.
- **Security investment:** The economic recession, along with other protection factors, has meant that many companies have not increased their security budget with respect to last year, and just 20% (overall) have increased it slightly. This was also the case last year implying that there is still a strong tendency to limit investment.
 - o Only 58% of SMBs in Spain, and 67% on average in the rest of Europe have someone dedicated to IT security management. In Latin America this figure is 68%, and 60% in the US and Canada. Overall this figure was higher than in 2009, indicating greater security awareness and, at least in terms of human resources, greater investment.



2. Methodology

The survey was conducted by Panda Security between April and June 2010 among non-users of Panda solutions. The survey universe consisted of companies with between 2 and 1,000 computers.

The sample size and distribution was 3141 companies in Spain and 6329 companies in the rest of the world:

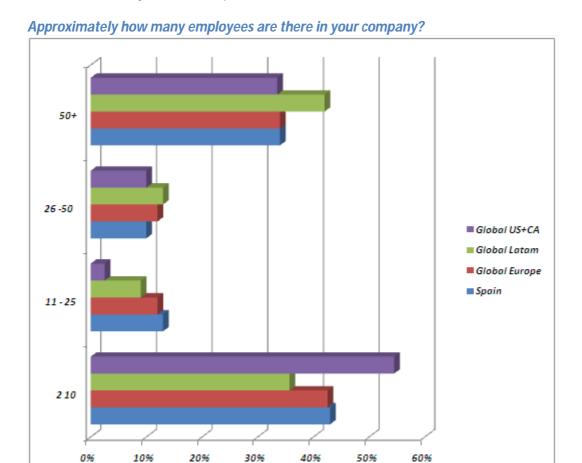
| | Respondent |
|----------------|------------|
| Country/Region | S |
| Spain | 3141 |
| USA | 1532 |
| UK | 569 |
| Germany | 456 |
| Brazil | 436 |
| Mexico | 401 |
| Sweden | 389 |
| Benelux | 387 |
| France | 351 |
| Italy | 326 |
| Portugal | 265 |
| Greece | 199 |
| Canada | 196 |
| Honduras | 165 |
| Russia | 145 |
| Paraguay | 102 |
| Switzerland | 99 |
| Austria | 86 |
| Venezuela | 84 |
| Costa Rica | 74 |
| Peru | 67 |

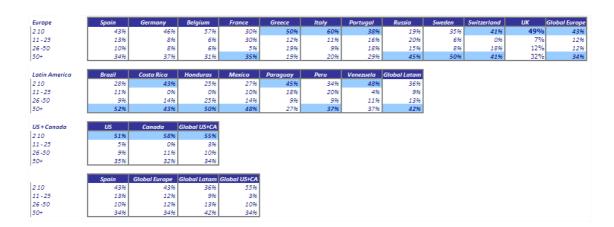
Sample error: Sampling error calculation has been based on p=q=0.5 for a confidence level of 95%.



3. Details of the companies surveyed

The data below offers basic information about the size and characteristics of the companies that took part in the study. There is also an initial distinction between those companies with some kind of security system installed, no matter how basic, and those with no security on their computers or network.

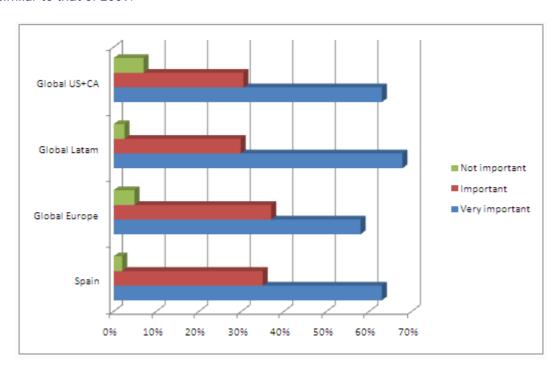






In your company, IT security is...

In general, SMBs across practically all regions and countries understand the importance of IT security, although a small percentage still consider it unimportant (around 7%). This figure is similar to that of 2009.

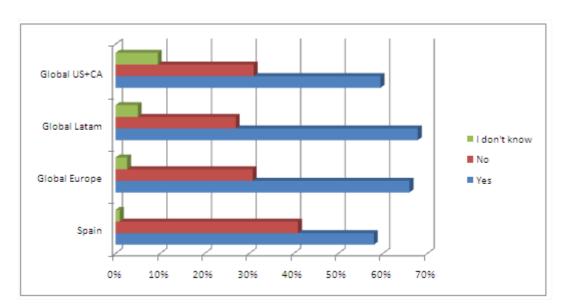


| Europe | Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | UK | Global Europe |
|----------------|--------|---------------|--------------|--------------|----------|-------|-----------|--------------|--------|-------------|-----|---------------|
| Very important | 63% | 56% | 50% | 35% | 50% | 67% | 65% | 35% | 67% | 81% | 66% | 58% |
| Important | 35% | 42% | 41% | 59% | 50% | 33% | 30% | 55% | 24% | 12% | 28% | 37% |
| Not important | 296 | 2% | 9% | 6% | 0% | 0% | 5% | 10% | 9% | 6% | 6% | 5% |
| | | | | | | | | | | | | |
| Latin America | Brazil | Costa Rica | Honduras | Mexico | Paraguay | Peru | Venezuela | Global Latam | | | | |
| Very important | 62% | 57% | 92% | 66% | 70% | 66% | 62% | 68% | | | | |
| Important | 32% | 43% | 9% | 30% | 30% | 30% | 35% | 30% | | | | |
| Not important | 6% | 0% | 096 | 4% | 096 | 496 | 4% | 3% | | | | |
| | | | | | | | | | | | | |
| US + Canada | US | Canada | Global US+CA | | | | | | | | | |
| Very important | 67% | 59% | 63% | | | | | | | | | |
| Important | 26% | 35% | 31% | | | | | | | | | |
| Not important | 8% | 6% | 7% | | | | | | | | | |
| | | | | | | | | | | | | |
| | Spain | Global Europe | Global Latam | Global US+CA | | | | | | | | |
| Very important | 63% | 58% | 68% | 63% | | | | | | | | |
| t | 35% | 37% | 30% | 31% | | | | | | | | |
| Important | 2% | 5% | 3% | 796 | | | | | | | | |



Is there someone dedicated to IT security in your company?

Only 58% of SMBs in Spain, and 67% on average in the rest of Europe have someone dedicated to IT security management. In Latin America this figure is 68%, and 60% in the US and Canada. Overall this figure was higher than in 2009, indicating greater security awareness and greater investment.

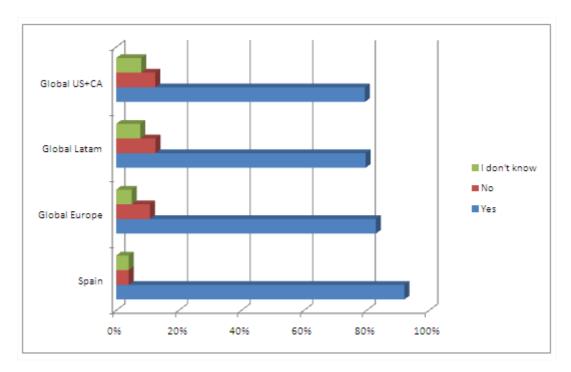


| Europe | Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | UK | Global Europe |
|---------------|--------|---------------|--------------|--------------|----------|-------|-----------|--------------|--------|-------------|-----|---------------|
| Yes | 58% | 78% | 50% | 78% | 71% | 60% | 57% | 65% | 54% | 94% | 64% | 66% |
| No | 4196 | 21% | 47% | 22% | 29% | 34% | 36% | 29% | 43% | 6% | 28% | |
| l don't know | 196 | 2% | 3% | 0% | 0% | 5% | 7% | 6% | 2% | 0% | 8% | 3% |
| | | | | | | | | | | | | |
| Latin America | Brazil | Costa Rica | Honduras | Mexico | Paraguay | Peru | Venezuela | Global Latam | | | | |
| Yes | 67% | 71% | 50% | 66% | 82% | 58% | 81% | 68% | | | | |
| No | 30% | 29% | 28% | 3196 | 18% | 38% | 15% | 27% | | | | |
| I don't know | 2% | 0% | 22% | 3% | 0% | 496 | 4% | 5% | | | | |
| | | | | | | | | | | | | |
| US + Canada | US | Canada | Global US+CA | | | | | | | | | |
| Yes | 63% | 56% | 60% | | | | | | | | | |
| No | 29% | 33% | 31% | | | | | | | | | |
| I don't know | 8% | 11% | 10% | | | | | | | | | |
| | | | | | | | | | | | | |
| | Spain | Global Europe | Global Latam | Global US+CA | | | | | | | | |
| Yes | 58% | 66% | 68% | 60% | | | | | | | | |
| No | 4196 | 31% | 27% | 3196 | | | | | | | | |
| I don't know | 196 | 3% | 5% | 10% | | | | | | | | |



Is there a security system in your company?

In general terms, Spain has a higher average level of protection than other regions (92% in contrast with 80/84%). It is interesting to note that between 11 and 13% of companies have no security system installed, figures which coincide with the results of last year's study.



| Europe | Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | UK | Global Europ |
|---------------|--------|---------------|--------------|--------------|----------|-------|-----------|--------------|--------|-------------|-----|--------------|
| Yes | 92% | 86% | 81% | 94% | 71% | 84% | 81% | 69% | 84% | 93% | 83% | 83% |
| No | 496 | 796 | 16% | 6% | 1496 | 11% | 1496 | 22% | 796 | 7% | 13% | 119 |
| l don't know | 496 | 796 | 3% | 0% | 1496 | 5% | 5% | 9% | 9% | 0% | 4% | 59 |
| | | | | | | | | | | | | |
| Latin America | Brazil | Costa Rica | Honduras | Mexico | Paraguay | Peru | Venezuela | Global Latam | | | | |
| Yes | 75% | 71% | 82% | 88% | 73% | 77% | 92% | 80% | | | | |
| No | 19% | 29% | 9% | 796 | 9% | 15% | 096 | 13% | | | | |
| l don't know | 6% | 0% | 9% | 5% | 18% | 8% | 8% | 8% | | | | |
| | | | | | | | | | | | | |
| US + Canada | US | Canada | Global US+CA | | | | | | | | | |
| Yes | 83% | 76% | 80% | | | | | | | | | |
| No | 13% | 12% | 13% | | | | | | | | | |
| l don't know | 496 | 12% | 8% | | | | | | | | | |
| | | | | | | | | | | | | |
| | Spain | Global Europe | Global Latam | Global US+CA | | | | | | | | |
| Yes | 92% | 83% | 80% | 80% | | | | | | | | |
| No | 496 | 11% | 13% | 13% | | | | | | | | |
| I don't know | 496 | 5% | 8% | 8% | | | | | | | | |

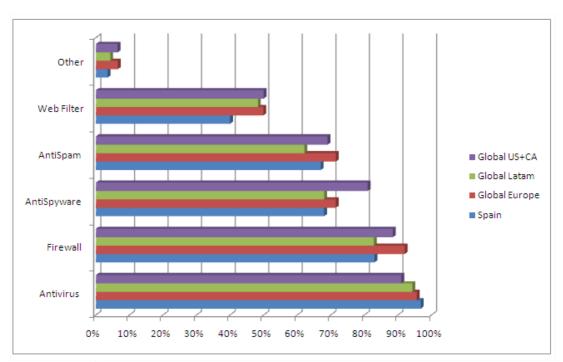


4. Companies with an IT security system

Companies who said they had some kind of security were asked specific questions about the protection technologies they used.

Which security system do you use?

The most widely used security solutions are antivirus and firewall products, while anti-spam solutions are not extensively implemented. The percentage for anti-spam measures is very low considering that 90% of email in circulation is spam, wasting employees' time and leading to productivity losses and unnecessary bandwidth consumption. These figures are about the same as last year.

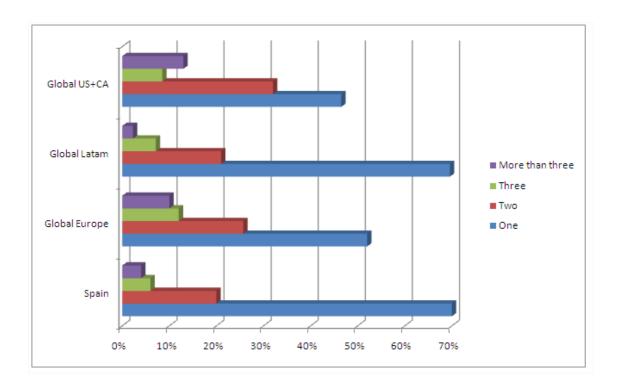


| _ | | | | - | | | | | | | | ol 1 15 |
|-----------------|--------|---------------|--------------|--------------|----------|-------|----------|--------------|--------|-------------|-----|------------|
| Europe | Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | | Global Eur |
| Antivirus | 97% | 100% | 92% | 88% | 90% | 94% | 97% | 98% | 100% | 100% | 96% | 9 |
| Firewall | 83% | 96% | 100% | 94% | 100% | 93% | 94% | 68% | 97% | 100% | 86% | 9 |
| AntiSpyware | 68% | 72% | 88% | 76% | 60% | 77% | 83% | 47% | 65% | 79% | 75% | 7 |
| AntiSpam | 67% | 80% | 65% | 71% | 70% | 74% | 71% | 55% | 76% | 86% | 72% | 7 |
| Web Filter | 40% | 40% | 42% | 71% | 60% | 49% | 54% | 52% | 41% | 50% | 52% | 5 |
| Other | 4% | 8% | 8% | 18% | 0% | 1% | 9% | 6% | 5% | 7% | 6% | |
| t atta dan alla | Brazil | Costa Rica | Handon. | Mexico | 0 | 0 | 1/ | Global Latam | | | | |
| Latin America | | - | Honduras | | Paraguay | Peru | | | | | | |
| Antivirus | 88% | 100% | 89% | 94% | 100% | 97% | 92% | 94% | | | | |
| Firewall | 89% | 100% | 89% | 70% | 87% | 70% | 75% | 83% | | | | |
| AntiSpyware | 55% | 100% | 89% | 55% | 50% | 60% | 67% | 68% | | | | |
| AntiSpam | 52% | 100% | 44% | 45% | 75% | 65% | 54% | 62% | | | | |
| Web Filter | 63% | 60% | 44% | 44% | 50% | 40% | 37% | 48% | | | | |
| Other | 3% | 20% | 0% | 4% | 0% | 3% | 0% | 4% | | | | |
| US + Canada | US | Canada | Global US+CA | | | | | | | | | |
| Antivirus | 97% | 85% | 91% | | | | | | | | | |
| Firewall | 85% | 92% | 89% | | | | | | | | | |
| AntiSpyware | 77% | 85% | 81% | | | | | | | | | |
| AntiSpam | 69% | 69% | 69% | | | | | | | | | |
| Web Filter | 54% | 46% | 50% | | | | | | | | | |
| Other | 5% | 8% | 7% | | | | | | | | | |
| | | | | | | | | | | | | |
| | Spain | Global Europe | Global Latam | Global US+CA | | | | | | | | |
| Antivirus | 97% | 96% | 94% | 91% | | | | | | | | |
| Firewall | 83% | 92% | 83% | 89% | | | | | | | | |
| AntiSpyware | 68% | 72% | 68% | 81% | | | | | | | | |
| AntiSpam | 67% | 72% | 62% | 69% | | | | | | | | |
| Web Filter | 40% | 50% | 48% | 50% | | | | | | | | |
| | | | | | | | | | | | | |



How many security providers do you have?

In most of Europe and the United States, there is a tendency to use more than one security provider, unlike Spain or Latin America, where 70% of companies prefer to work with a single supplier.

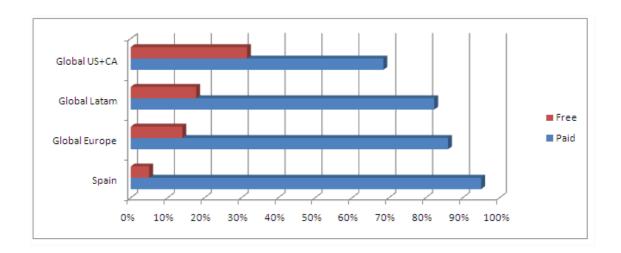


| Europe | Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | UK | Global Europe |
|-----------------|--------|---------------|--------------|--------------|----------|-------|-----------|--------------|--------|-------------|-----|---------------|
| One | 70% | 26% | 53% | 47% | 86% | 66% | 62% | 44% | 52% | 20% | 45% | 52% |
| Two | 20% | 40% | 33% | 29% | 14% | 21% | 23% | 18% | 26% | 33% | 30% | 26% |
| Three | 6% | 21% | 10% | 6% | 0% | 7% | 3% | 7% | 10% | 40% | 18% | 12% |
| More than three | 4% | 13% | 3% | 18% | 0% | 7% | 13% | 31% | 12% | 7% | 7% | 10% |
| | | | | | | | | | | | | |
| Latin America | Brazil | Costa Rica | Honduras | Mexico | Paraguay | Peru | Venezuela | Global Latam | | | | |
| One | 72% | 60% | 92% | 66% | 56% | 73% | 68% | 70% | | | | |
| Two | 19% | 40% | 0% | 26% | 22% | 16% | 24% | 21% | | | | |
| Three | 3% | 0% | 9% | 3% | 22% | 9% | 4% | 7% | | | | |
| More than three | 6% | 0% | 0% | 4% | 0% | 2% | 4% | 2% | | | | |
| | | | | | | | | | | | | |
| US + Canada | US | Canada | Global US+CA | | | | | | | | | |
| One | 46% | 47% | 47% | | | | | | | | | |
| Two | 29% | 35% | 32% | | | | | | | | | |
| Three | 17% | 0% | 9% | | | | | | | | | |
| More than three | 8% | 18% | 13% | | | | | | | | | |
| | | | | | | | | | | | | |
| | Spain | Global Europe | Global Latam | Global US+CA | | | | | | | | |
| One | 70% | 52% | 70% | 47% | | | | | | | | |
| Two | 20% | 26% | 21% | 32% | | | | | | | | |
| Three | 6% | 12% | 7% | 9% | | | | | | | | |
| More than three | 4% | 10% | 2% | 13% | | | | | | | | |



Do you use a pay or free security solution?

Although free security solutions can be competitive, they do not cover 100% of a company's protection needs. Surprisingly, free software is most popular in the United States, Canada and Latin America. In Spain, this type of software accounts for just 5% of solutions. This figure is particularly low in comparison with the 26% registered in the 2009 study.

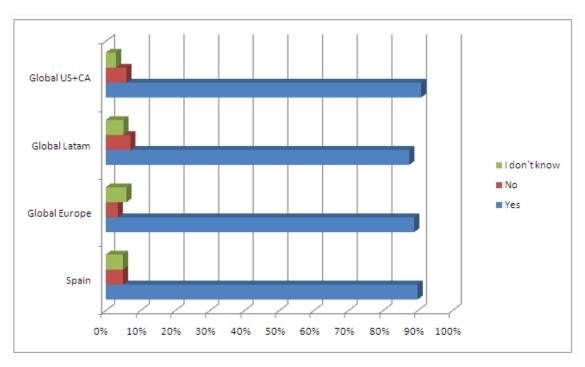


| | Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | UK | Global Europe |
|---------------|--------|---------------|----------------|--------------|----------|-------|-----------|--------------|--------|-------------|-----|---------------|
| Paid | 95% | 94% | 54% | 98% | 93% | 80% | 93% | 87% | 95% | 80% | 74% | 86% |
| Free | 5% | 6% | 46% | 2% | 7% | 20% | 7% | 13% | 5% | 20% | 26% | 14% |
| | | | | | | | | | | | | |
| Latin America | Brazil | Costa Rica | Honduras | Mexico | Paraguay | Peru | Venezuela | Global Latam | | | | |
| Paid | 70% | 80% | 82% | 78% | 88% | 98% | 80% | 82% | | | | |
| Free | 30% | 20% | 18% | 22% | 12% | 2% | 20% | 18% | | | | |
| | | | | | | | | | | | | |
| US + Canada | US | Canada | Global US+CA | | | | | | | | | |
| Paid | 64% | 73% | 69% | | | | | | | | | |
| Free | 36% | 27% | 32% | | | | | | | | | |
| | | | | | | | | | | | | |
| Europe | Spain | Global Europe | Global Latam (| Global US+CA | | | | | | | | |
| Paid | 95% | 86% | 82% | 69% | | | | | | | | |
| Free | 5% | 14% | 18% | 32% | | | | | | | | |



Is your security system up-to-date?

When asked about how up-to-date their security systems were, some 90% of companies claimed they were fully up-to-date. However, between 4 and 7% admitted they systems were not updated, and a similar figure simply didn't know. Evidently, these figures, which were broadly similar across all regions, identify a serious security risk. The statistics are similar to those of 2009, although the percentage of companies who are not up-to-date has risen by between 2 to 3 points.



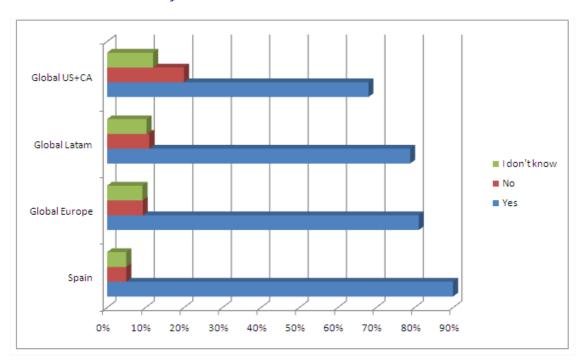
| Europe | Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | UK | Global Europe |
|---------------|--------|---------------|--------------|--------------|----------|-------|-----------|--------------|--------|-------------|-----|---------------|
| Yes | 90% | 85% | 84% | 82% | 86% | 94% | 97% | 91% | 86% | 100% | 86% | 89% |
| No | 5% | 2% | 6% | 6% | 0% | 4% | 0% | 5% | 7% | 0% | 14% | 4% |
| I don't know | 5% | 13% | 10% | 12% | 14% | 3% | 2% | 4% | 7% | 0% | 0% | 6% |
| | | | | | | | | | | | | |
| Latin America | Brazil | Costa Rica | Honduras | Mexico | Paraguay | Peru | Venezuela | Global Latam | | | | |
| Yes | 92% | 89% | 92% | 88% | 78% | 91% | 83% | 88% | | | | |
| No | 3% | 7% | 9% | 8% | 11% | 4% | 8% | 7% | | | | |
| I don't know | 5% | 4% | 0% | 4% | 11% | 4% | 8% | 5% | | | | |
| | | | | | | | | | | | | |
| US + Canada | US | Canada | Global US+CA | | | | | | | | | |
| Yes | 88% | 94% | 91% | | | | | | | | | |
| No | 12% | 0% | 6% | | | | | | | | | |
| I don't know | 0% | 6% | 3% | | | | | | | | | |
| | | | | | | | | | | | | |
| | Spain | Global Europe | Global Latam | Global US+CA | | | | | | | | |
| Yes | 90% | 89% | 88% | 91% | | | | | | | | |
| No | 5% | 4% | 7% | 6% | | | | | | | | |
| I don't know | 5% | 6% | 5% | 3% | | | | | | | | |



Are the rest of the programs installed on your computers and servers up-to-date?

These figures are similar to previous answers when we asked about whether other types of software, such as operating systems, were up-to-date. The highest percentage corresponds to Spain, and the most critical levels of out-of-date systems are in the United States and Canada.

It is extremely important to keep all such programs up-to-date to ensure that known vulnerabilities are properly patched. Users that do not apply the security fixes released by manufacturers run the risk of being targeted by cyber-crooks, as these security holes can be used to infect or infiltrate systems.



| Europe | Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | UK | Global Europe |
|---------------|--------|---------------|--------------|--------------|----------|-------|-----------|--------------|--------|-------------|-----|---------------|
| Yes | 80% | 79% | | 81% | 86% | 89% | 85% | 69% | 72% | | 80% | 81% |
| No | 10% | 15% | | 12% | 7% | 5% | 5% | 17% | 9% | 7% | 10% | 9% |
| I don't know | 10% | 6% | 3% | 6% | 7% | 5% | 10% | 14% | 18% | 13% | 10% | 9% |
| | | | | | | | | | | | | |
| Latin America | Brazil | Costa Rica | Honduras | Mexico | Paraguay | Peru | Venezuela | Global Latam | | | | |
| Yes | 85% | 79% | 82% | 72% | 78% | 75% | 81% | 79% | | | | |
| No | 9% | 13% | 9% | 20% | 0% | 18% | 8% | 11% | | | | |
| I don't know | 6% | 8% | 9% | 8% | 22% | 7% | 12% | 10% | | | | |
| | | | | | | | | | | | | |
| US + Canada | US | Canada | Global US+CA | | | | | | | | | |
| Yes | 79% | 57% | 68% | | | | | | | | | |
| No | 11% | 29% | 20% | | | | | | | | | |
| I don't know | 10% | 14% | 12% | | | | | | | | | |
| | | | | | | | | | | | | |
| | Spain | Global Europe | Global Latam | Global US+CA | | | | | | | | |
| Yes | 90% | 81% | 79% | 68% | | | | | | | | |
| No | 5% | 9% | 11% | 20% | | | | | | | | |
| I don't know | 5% | 9% | 10% | 12% | | | | | | | | |

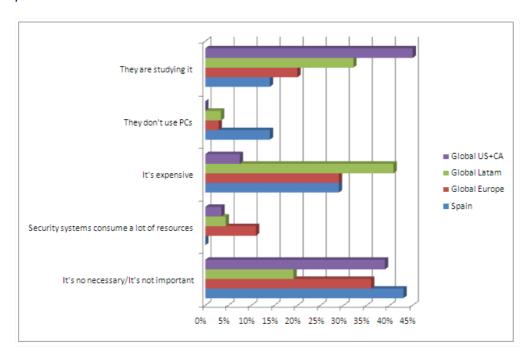


5. Companies without an IT security system

Here we detail the questions that were put to companies without a security system installed on computers or on the network. These questions look, above all, at the reasons behind this decision.

Why do you not have an antivirus in your company?

Whereas in 2009, the main reason given for not installing an antivirus was the price, this year the lack of realization of the need for these security products was an equally important factor. This indicates a lack of awareness about the problem. However, there has been a significant drop in the amount of companies who believe this type of software slows down systems, and an increase in those who declare that they are studying the implementation of security products.

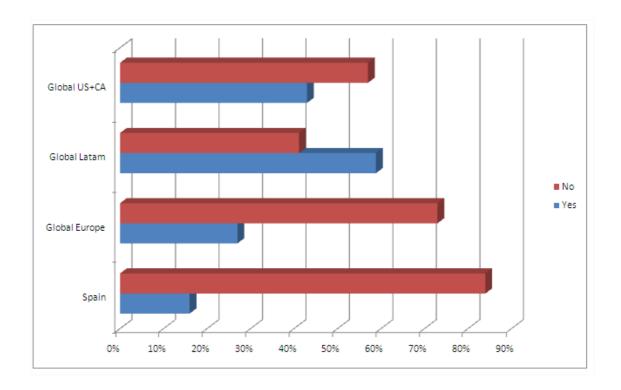


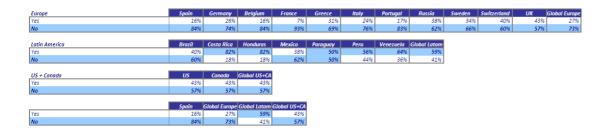
| Europe | Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | UK | Global Europe |
|---|--------|------------|--------------|--------|----------|-------|-----------|--------------|--------|-------------|-----|---------------|
| It's no necessary/It's not important | 43% | 8% | 50% | 33% | 41% | 37% | 25% | 35% | 41% | 25% | 57% | 36% |
| Security systems consume a lot of resources | 096 | 2% | 30% | 5% | 10% | 12% | 25% | 25% | 13% | 4% | 0% | 11% |
| It's expensive | 29% | 50% | 7% | 14% | 45% | 12% | 50% | 25% | 36% | 37% | 14% | 29% |
| They don't use PCs | 14% | 0% | 0% | 2% | 096 | 12% | 0% | 096 | 196 | 1% | 0% | 3% |
| They are studying it | 14% | 40% | 13% | 46% | 496 | 25% | 0% | 15% | 10% | 23% | 29% | 20% |
| | | | | | | | | | | | | |
| Latin America | Brazil | Costa Rica | Honduras | Mexico | Paraguay | Peru | Venezuela | Global Latam | | | | |
| It's no necessary/It's not important | 12% | 22% | 26% | 596 | 1796 | 17% | 35% | 19% | | | | |
| Security systems consume a lot of resources | 12% | 7% | 4% | 0% | 696 | 0% | 2% | 496 | | | | |
| It's expensive | 41% | 45% | 49% | 60% | 55% | 0% | 36% | 41% | | | | |
| They don't use PCs | 11% | 1% | 10% | 096 | 196 | 0% | 1% | 3% | | | | |
| They are studying it | 24% | 25% | 11% | 35% | 21% | 83% | 26% | 32% | | | | |
| | | | | | | | | | | | | |
| US + Canada | US | | Global US+CA | | | | | | | | | |
| It's no necessary/It's not important | 57% | 21% | 39% | | | | | | | | | |
| Security systems consume a lot of resources | 096 | 7% | 4% | | | | | | | | | |
| It's expensive | 14% | 1% | 8% | | | | | | | | | |
| They don't use PCs | 096 | 0% | 0% | | | | | | | | | |
| They are studying it | 29% | 61% | 45% | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | Global Latam | | | | | | | | | |
| It's no necessary/It's not important | 43% | 36% | 19% | 39% | | | | | | | | |
| Security systems consume a lot of resources | 096 | 11% | 4% | 496 | | | | | | | | |
| It's expensive | 29% | 29% | 41% | 8% | | | | | | | | |
| They don't use PCs | 14% | 3% | 3% | 0% | | | | | | | | |
| They are studying it | 14% | 20% | 32% | 45% | | | | | | | | |



Are you thinking of purchasing security software in the next six months?

Companies without an antivirus installed, generally speaking, are not thinking of doing so in the next six months. In 2009 however, approximately 50% of respondents claimed they were thinking of buying a security system within this period.





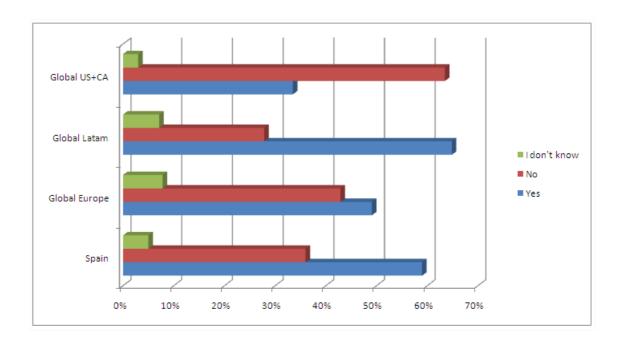


6. Infections and other Internet threats

The survey also asked companies if they had ever been infected by malware and if so, what the effects were.

Were any of the computers in your company infected by any Internet threats?

The infection ratio in companies has dropped slightly in Spain (59% in 2010 compared to 64% in 2009) and in Europe (49% from 58%). However, these percentages are still very high, considering the negative impact that malware of any kind can have on a company.

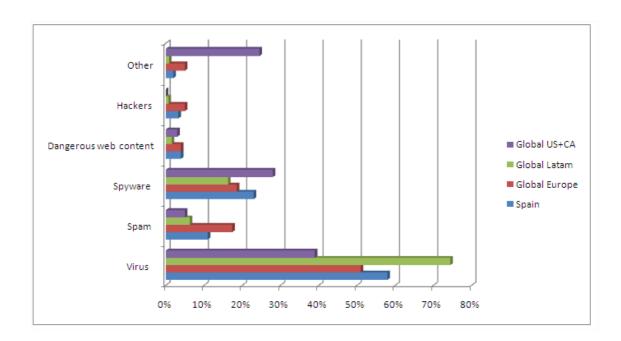


| Europe | Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | UK | Global Europe |
|---------------|--------|---------------|--------------|--------------|----------|-------|-----------|--------------|--------|-------------|-----|---------------|
| Yes | | | | | | | | | | | | |
| | 59% | 54% | 40% | 53% | 54% | 57% | 46% | | 34% | 64% | 46% | |
| No | 36% | 33% | 57% | 47% | 31% | 36% | 51% | | 51% | 36% | 48% | |
| I don't know | 5% | 13% | 3% | 0% | 15% | 7% | 2% | 18% | 15% | 0% | 6% | 8% |
| | | | | | | | | | | | | |
| Latin America | Brazil | Costa Rica | Honduras | Mexico | Paraguay | Peru | Venezuela | Global Latam | | | | |
| Yes | 65% | 20% | 60% | 60% | 89% | 77% | 83% | 65% | | | | |
| No | 32% | 60% | 30% | 37% | 11% | 17% | 8% | 28% | | | | |
| I don't know | 3% | 20% | 10% | 4% | 0% | 5% | 8% | 7% | | | | |
| | | | | | | | | | | | | |
| US + Canada | US | Canada | Global US+CA | | | | | | | | | |
| Yes | 46% | 21% | 34% | | | | | | | | | |
| No | 48% | 79% | 64% | | | | | | | | | |
| I don't know | 6% | 0% | 3% | | | | | | | | | |
| | | | | | | | | | | | | |
| | Spain | Global Europe | Global Latam | Global US+CA | | | | | | | | |
| Yes | 59% | 49% | 65% | 34% | | | | | | | | |
| No | 36% | 43% | 28% | 64% | | | | | | | | |
| I don't know | 5% | 8% | 7% | 3% | | | | | | | | |



What type of threats affected your company?

'Viruses' are still the most frequent answer, although this may be down to the generic use of the term by non-specialized users, and for many the term includes infections by Trojans, fake antivirus, etc. In relation to 2009, infections by spyware rose significantly.

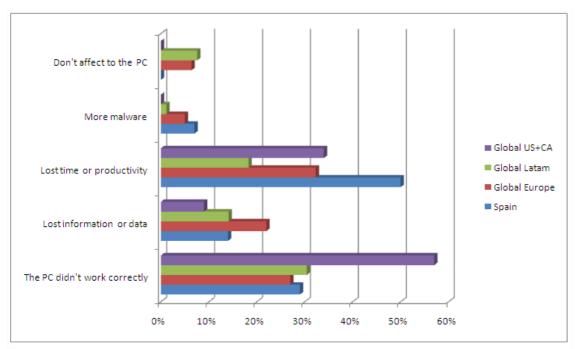


| Europe | Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | UK | Global Europe |
|-----------------------|--------------|----------------------|---------------------|---------------------|----------|-------|----------|--------------|--------|-------------|-----|---------------|
| Virus | 58% | 61% | 42% | 50% | 57% | 37% | 47% | 58% | 29% | 76% | 45% | 51% |
| Spam | 11% | 21% | 25% | 0% | 29% | 30% | 11% | 9% | 36% | 2% | 10% | 17% |
| Spyware | 23% | 11% | 8% | 25% | 14% | 30% | 26% | 13% | 36% | 0% | 23% | 19% |
| Dangerous web content | 496 | 0% | 0% | 12% | 0% | 0% | 0% | 7% | 0% | 11% | 6% | 4% |
| Hackers | 3% | 7% | 8% | 12% | 0% | 2% | 16% | 7% | 0% | 0% | 0% | 5% |
| Other | 2% | 0% | 17% | 0% | 0% | 0% | 0% | 7% | 0% | 11% | 16% | 5% |
| | | | | | | | | | | | | |
| Latin America | Brazil | Costa Rica | Honduras | Mexico | Paraguay | Peru | | Global Latam | | | | |
| Virus | 64% | 100% | 83% | 64% | 75% | 65% | 70% | 74% | | | | |
| Spam | 11% | 0% | 0% | 9% | 0% | 19% | 5% | 6% | | | | |
| Spyware | 19% | 0% | 17% | 20% | 25% | 13% | 20% | 16% | | | | |
| Dangerous web content | 1% | 0% | 0% | 5% | 0% | 0% | 5% | 2% | | | | |
| Hackers | 3% | 0% | 0% | 2% | 0% | 0% | 0% | 1% | | | | |
| Other | 1% | 0% | 0% | 2% | 0% | 3% | 0% | 1% | | | | |
| | | | | | | | | | | | | |
| US + Canada | US | | Global US+CA | | | | | | | | | |
| Virus | 45% | 33% | 39% | | | | | | | | | |
| Spam | 10% | 0% | 5% | | | | | | | | | |
| Spyware | 23% | 33% | 28% | | | | | | | | | |
| Dangerous web content | 6% | 0% | 3% | | | | | | | | | |
| Hackers | 0% | 0% | 0% | | | | | | | | | |
| Other | 16% | 33% | 25% | | | | | | | | | |
| | Spain | Clabel Fores | Global Latam | Cl-b-Luc.ca | | | | | | | | |
| Virus | Spain 58% | GIODAI EUROPE 51% | GIODAI LATAM 74% | GIODAI US#CA 39% | | | | | | | | |
| Spam | 11% | 17% | 6% | 5% | | | | | | | | |
| Spyware | 23% | 19% | 16% | 28% | | | | | | | | |
| Dangerous web content | 4% | 4% | 2% | 3% | | | | | | | | |
| Hackers | 3% | 5% | 1% | 0% | | | | | | | | |
| Other | 2% | 5% | 1% | 25% | | | | | | | | |
| Other | 270 | 376 | 170 | 2570 | | | | | | | | |



How did the infection affect you?

Loss of time and productivity as well as interference with computers, are the main consequences of infections (50% in Spain), followed by the loss of information. At a time when practically all malware is aimed at stealing confidential data to be used for fraud, it may be difficult to assess the effects of malware as many infections -and consequent theft of data- go undetected by users.

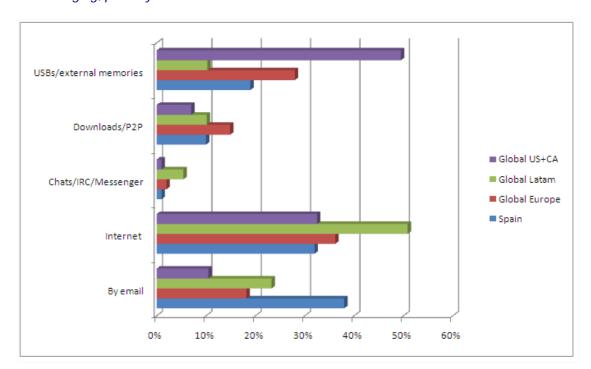


| Europe | Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | UK | Global Europe |
|---|----------|---------------|---------------|--------------|----------|-------|----------|--------------|--------|-------------|-----|---------------|
| The PC didn't work correctly | 29% | 14% | 67% | 0% | 0% | 10% | 0% | 31% | 33% | 68% | 50% | 27% |
| Lost information or data | 14% | 0% | 0% | 0% | 100% | 0% | 100% | 0% | 0% | 0% | 25% | 22% |
| Lost time or productivity | 50% | 45% | 33% | 0% | 0% | 70% | 0% | 25% | 67% | 33% | 25% | 32% |
| More malware | 7% | 14% | 0% | 0% | 0% | 10% | 0% | 19% | 0% | 0% | 0% | 5% |
| Don't affect to the PC | 0% | 29% | 0% | 0% | 0% | 10% | 0% | 25% | 0% | 0% | 0% | 6% |
| | | | | | | | | | | | | |
| Latin America | Brazil | Costa Rica | Honduras | Mexico | Paraguay | Peru | | Global Latam | | | | |
| The PC didn't work correctly | 44% | 0% | 100% | 23% | 0% | 29% | 17% | 30% | | | | |
| Lost information or data | 22% | 0% | 0% | 15% | 0% | 29% | 33% | 14% | | | | |
| Lost time or productivity | 28% | 0% | 0% | 54% | 0% | 29% | 17% | 18% | | | | |
| More malware | 0% | 0% | 0% | 8% | 0% | 0% | 0% | 1% | | | | |
| Don't affect to the PC | 6% | 0% | 0% | 0% | 0% | 14% | 33% | 8% | | | | |
| us . st- | 110 | Connector | Global US+CA | | | | | | | | | |
| US + Canada | US | _ | $\overline{}$ | | | | | | | | | |
| The PC didn't work correctly | 64% | 50% | 57% | | | | | | | | | |
| Lost information or data | 18% | 0% | 9% | | | | | | | | | |
| Lost time or productivity More malware | 18% | 50% | 34% | | | | | | | | | |
| Don't affect to the PC | 0% 0% | 0% 0% | 0% 0% | | | | | | | | | |
| Don't affect to the PC | U% | U% | 0% | | | | | | | | | |
| | Spain | Global Europe | Global Latam | Global US+CA | | | | | | | | |
| The PC didn't work correctly | 29% | 27% | 30% | 57% | | | | | | | | |
| Lost information or data | 14% | 22% | 14% | 9% | | | | | | | | |
| Lost time or productivity | 50% | 32% | 18% | 34% | | | | | | | | |
| More malware | 7% | 5% | 1% | 0% | | | | | | | | |
| Don't affect to the PC | 0% | 6% | 8% | 0% | | | | | | | | |



How did viruses get into your company?

Email continues to be the main entry point for malware along with the Internet. This year however, there has been a marked increase in the number of infections through USB drives. There has been a drop in infections caused by Internet downloads, P2P networks or Chats/IRC or messaging, possibly due to reduced use of these channels.



| Europe | Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | UK | Global Europ |
|---------------------------------|--------------|----------------------|---------------------|---------------|----------|-------|-----------|--------------|--------|-------------|-----|--------------|
| By email | 38% | 28% | 7% | 7% | 8% | 21% | 17% | 14% | 21% | 21% | 16% | 18 |
| Internet | 32% | 30% | 56% | 43% | 15% | 41% | 37% | 49% | 30% | 29% | 33% | 36 |
| Chats/IRC/Messenger | 1% | 2% | 0% | 14% | 0% | 0% | 3% | 0% | 6% | 0% | 0% | 2 |
| Downloads/P2P | 10% | 9% | 11% | 0% | 23% | 10% | 9% | 20% | 36% | 21% | 16% | 15 |
| USBs/external memories | 19% | 30% | 26% | 36% | 54% | 29% | 34% | 17% | 6% | 29% | 33% | 289 |
| Latin America | Brazil | Costa Rica | Honduras | Mexico | Paraguay | Peru | Venezuela | Global Latam | | | | |
| By email | 32% | 20% | 10% | 21% | 22% | 29% | 29% | 23% | | | | |
| Internet | 28% | 80% | 50% | 43% | 56% | 53% | 46% | 51% | | | | |
| Chats/IRC/Messenger | 4% | 0% | 10% | 4% | 0% | 3% | 17% | 5% | | | | |
| Downloads/P2P | 9% | 0% | 20% | 22% | 1196 | 5% | 496 | 10% | | | | |
| USBs/external memories | 26% | 0% | 10% | 10% | 11% | 11% | 4% | 10% | | | | |
| US + Canada | US | Canada | Global US+CA | | | | | | | | | |
| By email | 21% | 0% | 11% | | | | | | | | | |
| Internet | 32% | 33% | 33% | | | | | | | | | |
| Chats/IRC/Messenger | 2% | 0% | 196 | | | | | | | | | |
| Downloads/P2P | 14% | 0% | 7% | | | | | | | | | |
| USBs/external memories | 32% | 67% | 50% | | | | | | | | | |
| | Spain | Clabal Evena | Global Latam | Clabal US. CA | | | | | | | | |
| By email | Spain 38% | Giobai Europe 18% | Global Latam 23% | GIODAI US+CA | | | | | | | | |
| Internet | 32% | 36% | 51% | 33% | | | | | | | | |
| Internet Chats/IRC/Messenger | 1% | 2% | 5% | 1% | | | | | | | | |
| Downloads/P2P | 10% | 15% | 10% | 7% | | | | | | | | |
| | 10/0 | 1570 | 10/0 | 7.70 | | | | | | | | |

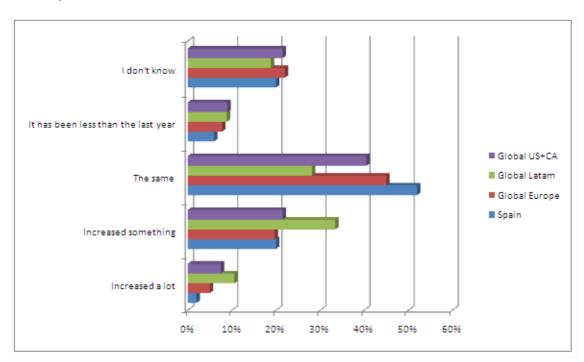


7. IT security investment

Companies were also asked about their annual security investment.

What was your IT security budget this year in comparison with last year?

The economic recession, along with other protection factors, has meant that many companies have not increased their security budget with respect to last year, and just 20% (overall) have increased it slightly. This was also the case last year implying that there is still a strong tendency to limit investment.



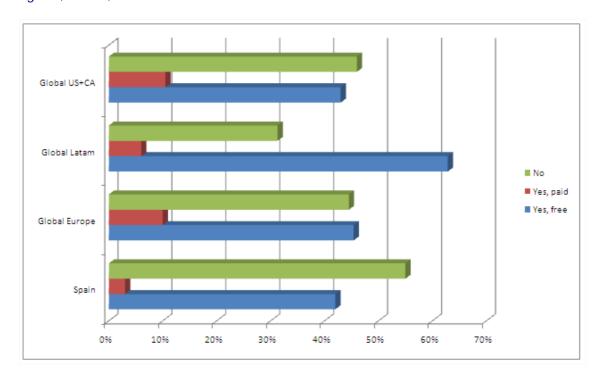
| Europe | Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | | Global Europe |
|-------------------------------------|--------|---------------|--------------|--------------|----------|-------|-----------|--------------|--------|-------------|-----|---------------|
| Increased a lot | 296 | 296 | 8% | 096 | 0% | 3% | 0% | 796 | 3% | 1496 | 15% | 5% |
| Increased something | 20% | 1796 | 36% | 20% | 17% | 19% | 28% | 20% | 6% | 1496 | 20% | 20% |
| The same | 52% | 5496 | 32% | 2796 | 67% | 51% | 46% | 35% | 53% | 43% | 32% | 45% |
| It has been less than the last year | 696 | 0% | 12% | 20% | 0% | 5% | 5% | 11% | 12% | 796 | 13% | 8% |
| l don't know | 20% | 27% | 12% | 33% | 17% | 22% | 21% | 27% | 26% | 21% | 20% | 22% |
| | | | | | | | | | | | | |
| Latin America | Brazil | Costa Rica | Honduras | Mexico | Paraguay | Peru | Venezuela | Global Latam | | | | |
| Increased a lot | 1196 | 0% | 10% | 696 | 12% | 11% | 24% | 1196 | | | | |
| Increased something | 28% | 40% | 30% | 26% | 62% | 29% | 19% | 33% | | | | |
| The same | 2496 | 20% | 30% | 29% | 25% | 40% | 29% | 28% | | | | |
| it has been less than the last year | 1196 | 20% | 10% | 8% | 0% | 3% | 10% | 9% | | | | |
| l don't know | 27% | 20% | 20% | 29% | 096 | 17% | 19% | 19% | | | | |
| | | | | | | | | | | | | |
| US + Canada | US | Canada | Global US+CA | | | | | | | | | |
| Increased a lot | 15% | 0% | 8% | | | | | | | | | |
| Increased something | 20% | 23% | 22% | | | | | | | | | |
| The same | 35% | 46% | 4196 | | | | | | | | | |
| It has been less than the last year | 10% | 8% | 9% | | | | | | | | | |
| l don't know | 20% | 23% | 22% | | | | | | | | | |
| | | | | | | | | | | | | |
| | Spain | Global Europe | Global Latam | Global US+CA | | | | | | | | |
| Increased a lot | 2% | 5% | 1196 | 8% | | | | | | | | |
| Increased something | 20% | 20% | 33% | 22% | | | | | | | Γξ* | |
| The same | 52% | 45% | 28% | 4196 | | | | | | | ~ | |
| It has been less than the last year | 6% | 8% | 9% | 9% | | | | | | | | |
| I don't know | 20% | 22% | 19% | 22% | | | | | | | | |



8. IT security training

Do you or other employees in your company receive training about security and current threats?

Overall, only 40% of employees receive training about IT security. In some cases this is free and in others it is paid for. However, the percentage of users who receive no training is very high, leading to an increased risk of employees falling victim to scams and other threats. These figures, overall, are similar to those of 2009.



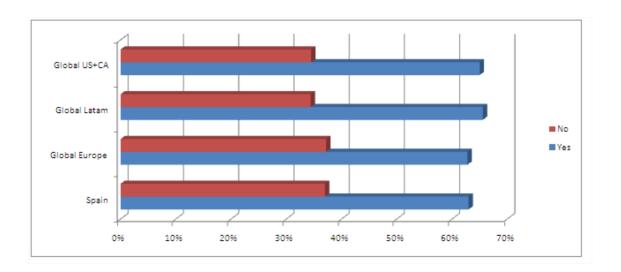
| Europe | Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | UK | Global Europe |
|---------------|--------|---------------|--------------|--------------|----------|-------|-----------|--------------|--------|-------------|-----|---------------|
| Yes, free | 42% | 52% | 40% | 36% | 64% | 62% | 46% | 25% | 4496 | 43% | 46% | 45% |
| Yes, paid | 3% | 11% | 496 | 796 | 9% | 12% | 26% | 11% | 3% | 14% | 8% | 10% |
| No | 55% | 36% | 56% | 57% | 27% | 26% | 28% | 64% | 53% | 43% | 46% | 45% |
| | | | | | | | | | | | | |
| Latin America | Brazil | Costa Rica | Honduras | Mexico | Paraguay | Peru | Venezuela | Global Latam | | | | |
| Yes, free | 37% | 80% | 60% | 48% | 100% | 58% | 57% | 63% | | | | |
| Yes, paid | 1496 | 096 | 10% | 10% | 0% | 3% | 596 | 696 | | | | |
| No | 50% | 20% | 30% | 42% | 0% | 39% | 38% | 31% | | | | |
| | | | | | | | | | | | | |
| US + Canada | US | Canada | Global US+CA | | | | | | | | | |
| Yes, free | 48% | 38% | 43% | | | | | | | | | |
| Yes, paid | 696 | 15% | 11% | | | | | | | | | |
| No | 46% | 46% | 46% | | | | | | | | | |
| | | | | | | | | | | | | |
| | Spain | Global Europe | Global Latam | Global US+CA | | | | | | | | |
| Yes, free | 42% | 45% | 63% | 43% | | | | | | | | |
| Yes, paid | 3% | 10% | 696 | 1196 | | | | | | | | |
| No | 55% | 45% | 31% | 46% | | | | | | | | |



Does your company have a security policy?

Security policies have an important role to play in influencing the way that employees behave and thereby preventing security problems, managing incidents, reacting rapidly to infections to mitigate productivity losses, etc. A significant percentage of SMBs -some 60%- have implemented such processes. However, around 35% across all regions have no internal security policy.

This figure has decreased since 2009, when the ratio was around 80% for Spain and the rest of Europe.



| Spain | Germany | Belgium | France | Greece | Italy | Portugal | Russia | Sweden | Switzerland | UK | Global Europe |
|--------|--|---|---|---|--|--|--|---|---|---|---|
| 63% | 65% | 64% | 60% | 36% | 74% | 77% | 57% | 59% | 73% | 70% | 63% |
| 37% | 35% | 36% | 40% | 64% | 26% | 23% | 43% | 41% | 27% | 30% | 37% |
| | | | | | | | | | | | |
| Brazil | Costa Rica | Honduras | Mexico | Paraguay | Peru | Venezuela | Global Latam | | | | |
| 65% | 60% | 70% | 67% | 70% | 56% | 71% | 66% | | | | |
| 35% | 40% | 30% | 33% | 30% | 44% | 29% | 34% | | | | |
| | | | | | | | | | | | |
| US | Canada | Global US+CA | | | | | | | | | |
| 69% | 61% | 65% | | | | | | | | | |
| 31% | 38% | 35% | | | | | | | | | |
| | | | | | | | | | | | |
| Spain | Global Europe | Global Latam | Global US+CA | | | | | | | | |
| 63% | 63% | 66% | 65% | | | | | | | | |
| 37% | 37% | 34% | 35% | | | | | | | | |
| | 63% 37% Brazil 65% 35% US 69% 31% Spain 63% | 63% 65% 35% 35% Costa Rica 65% 65% 40% 40% 40% 55% 40% 55% 56% 55% 56% 55% 56% 56% 56% 56% 56 | 63% 65% 64% 37% 35% | 63% 65% 64% 60% 37% 35% 36% 40% 40% 66% 66% 66% 65% 65% 65% 65% 65% 65% 55% 65% 6 | 63% 65% 66% 60% 36% 36% 37% 35% 36% 40% 64% 64% 64% 66% 35% 36% 40% 64% 65% 35% 36% 40% 65% 65% 35% 40% 30% 33% 30% 30% 33% 30% 65% 65% 65% 65% 65% 65% 65% 65% 65% 65 | 63% 65% 66% 66% 36% 36% 74% 36% 26% 37% 33% 36% 40% 64% 26% 26% 36% 40% 64% 26% 36% 40% 64% 26% 36% 40% 64% 26% 36% 40% 36% 36% 40% 36% 35% 36% 40% 36% 33% 30% 44% 36% 35% 36% 35% 36% 35% 36% 36% 36% 36% 36% 36% 36% 36% 36% 36 | 63% 65% 64% 60% 36% 74% 77% 37% 35% 36% 40% 64% 26% 23% Brazil Costa Rica 70% 67% 70% 56% 71% 35% 40% 30% 33% 30% 44% 29% US Canada Global US+CA 65% 61% 38% 31% 38% 31% 38% 31% 38% 38% Spain Global Europe Global Latam Global US+CA 65% 63% 63% 66% 65% | 63% 65% 64% 60% 36% 74% 77% 57% 37% 35% 36% 40% 64% 26% 26% 23% 43% 43% 88xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx | G3% G5% G4% G6% 36% 74% 77% 57% 59% 37% 35% 36% 40% 64% 26% 25% 43% 41% | G3% G5% G4% G0% 36% 74% 77% 57% 59% 73% 37% 35% 36% 40% 64% 26% 23% 43% 41% 27% | 63% 65% 64% 60% 36% 72% 77% 57% 59% 73% 70% 37% 35% 36% 40% 64% 26% 26% 23% 43% 41% 27% 30% 30% 88xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx |



9. Conclusions

The main conclusions of this study include the high number of companies that have suffered infections: 59% in Spain, 49% in the rest of Europe, and as much as 65% in Latin America. And this despite the number of companies (92%, 83% and 80%, respectively) with some kind of security system installed. In any event, the number of Spanish SMBs suffering infections is similar to that in the rest of Europe (the highest ratio is Switzerland with 64%). Infections had a greater impact in Latin America, while in the USA and Canada, the figures were around 30 points lower.

The underlying reason in many cases would appear to be the use of very basic and traditional antivirus solutions, without more innovative technologies (such as anti-spam, SaaS, etc).

Similarly, and although there has been an improvement with respect to last year, there are still many users who rely solely on free antivirus products (which can be very effective for protecting home users, but do not address all the security needs of companies).

The scarce implementation of additional security measures such as anti-spyware or anti-spam is another revealing find of the study. This would appear to be directly related with the static level of investment in security.

Those countries where investment is greater and more specialized solutions -firewalls, anti-spam, anti-spyware, etc.- are used show the lowest levels of infections.

It is also noteworthy that 41% of Spanish SMBs and 31% in the rest of Europe do not have anyone dedicated to IT security management. Having a specialist to take care of these issues can reduce the number of infections in companies, although this also requires that employees have some training, that there is a security policy, that security solutions and other programs are kept up-to-date, etc.

Regarding companies without a security system, perhaps the most pertinent data is the number of companies who simply feel it is not necessary or important (43% in Spain, 36% in the rest of Europe). One year ago, the main reason given for not installing an antivirus was the price. This continues to be the case in Latin America (41%).

In conclusion, it is clear from the data compiled that SMBs in all regions need to reinforce investment in security, and to create and enforce security policies. It is also clear that companies need to be made aware –a responsibility which falls on governments, private companies, etc.- of the growing number of cyber-threats appearing every day, and they must also learn that simple, reactive antivirus products offer insufficient protection. In this complex threat climate, SMBs require proactive antivirus solutions, cloud security, SaaS (Security as a Service), anti-spam filters, perimeter protection, etc. to keep systems and productivity out of harm's way.