

Case Study. DATA SOLUTIONS INC. USA.



Panda CloudOfficeProtection

Details

- Client size: Mid-sized company.
- Country: USA.
- Sector: IT (MANAGED SERVICE PROVIDER- MSP)
- Licenses: 188
- Number of offices managed: 15
- Mobile computers and computers outside the network protected: Yes

Benefits

- **Allows remote management from a single point.**
The Service Provider Web Console allows all clients to be managed from a single point, generating a well-organized client structure easily interpreted at a glance.
- **Remote installation and management of all clients.**
The Web console allows centralized installation and management of all clients' protection and control of their license status. There is no need to go on-site.
- **Ideal solution to distributed environments.**
The administrators (or MSPs) can monitor and configure anti-malware protection and the personal firewall remotely.
- **Reduces service management operating costs.**
The centralized management console removes the need to go on-site to supervise security.
- **Prevents identity theft.**
Malware audits included in Panda Cloud Office Protection* identify hidden malware that could be stealing sensitive information from companies.

"After using PCOP for the last three months we have found it to be easy to use and set up".

Rob Walker,
Director of Operations
Data Solutions Inc

DATA SOLUTIONS INC protects its clients with Panda Cloud Office Protection*.

Data Solutions, Inc., (DSI) has been providing quality information technology outsourcing services to businesses in Kentucky and the surrounding states since 1985.

DSI provides a wide variety of IT services and solutions on various service levels to support its clients' unique computing environments. From consulting on IT to designing, purchasing, implementing, and supporting those technologies.

"Over the history of the company we have found keeping up with security and antivirus updates was an overwhelming task. Now that we use PCOP, centralized management has become a breeze", explains Rob Walker Director of Operations at Data Solutions INC.

The solution: Panda Cloud Office Protection* for Service Provider

Panda Cloud Office Protection* is a security solution for PCs, laptops and servers based on Software as a Service (SaaS). It allows service providers to manage their clients' protection centrally from anywhere with single sign-on.

Thanks to the configurable reports automatically sent to clients via email and the sending of detection warnings through an SMTP server, Panda Cloud Office Protection* is the perfect tool for managing several clients centrally, offering security as an added value.

Panda Cloud Office Protection* allows the number of clients to be increased, while proportionally reducing the resources needed to manage them.

As it is a SaaS solution, Panda Cloud Office Protection* prevents companies from having to invest in additional hardware and specialized security personnel. Companies can delegate security management to specialized vendors that can provide them with high-quality services and help them reduce the resources needed to manage security while increasing the number of clients.

*Formerly Panda Managed Office Protection



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About Data Solutions INC.

Data Solutions, Inc., (DSI) has been providing quality information technology outsourcing services to businesses in Kentucky and the surrounding states since 1985. DSI provides a wide variety of IT services and solutions on various service levels to support its customers' unique computing environments.

From consulting on IT to designing, purchasing, implementing, and supporting those technologies, DSI provides solutions that take advantage of both existing and new technologies that secure their customers' future success. Some businesses employ DSI to supplement their IT department during times of crisis, for new installations and expansions, or for special projects that require specific skills not normally required in day-to-day operations.

Due to the high costs of maintaining a staff of employees who have a wide range of technical skills, DSI acts as the sole technical resource for a large part of its customer base.

www.datasolutionsinc.com

Solution

Panda Cloud Office Protection* is an online security service that eliminates the costs derived from security.

It provides an always-on, easy-to-use Web console that allows remote installation and management of the protection from any place at any time.

It offers SaaS via the Web, through a management portal that enables SMBs to delegate their security management to a service provider.

Panda Cloud Office Protection* is complemented with in-depth malware audits benefiting from Panda Security's unique Collective Intelligence technologies.

“Now that we use PCOP, centralized management has become a breeze. We have deployed Panda on many of our MSP clients and have found it to be a valuable resource in keeping up with the ever-growing threat in the area of endpoint security”

Traditional protection for workstations requires hardware and software investment for the corporate network (administration servers, repositories, databases). It also has vulnerable points that can lead to security holes and system failure, not to mention recurring maintenance and upgrade costs. A SaaS anti-malware solution on the other hand, hosts all the management infrastructure on the premises of the company that provides the service.

Moreover, the SaaS concept is the ideal solution to the security problems arising from an increasing number of mobile employees. Nowadays, controlling and managing the security of a highly-mobile workforce is a serious concern for IT administrators. With a solution like PMOP, administrators (or MSPs) can monitor and configure anti-malware protection and the personal firewall remotely, regardless of location or the Internet connection.

“After using PCOP for the last three months we have found it to be easy to use and set up. The setup and monitoring has become a key service we now offer to our MSP clients, and a fast-growing product in our solutions line”, concludes Rob Walker.

Panda Security certifications and awards



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