# 💭 Gatedefender

Success stories



<sup>Company</sup> Peter Green Haulage Ltd

County UK

Industry Temperature Controlled Logistics

Solution Gatedefender

"The management interface alone is reason enough to purchase the Panda GateDefender, it's never been so easy to configure a UTM."

> Alex Huxham IT Manager

### Situation

Peter Green Chilled operate at the leading edge of temperaturecontrolled logistics pivotal in connecting the produce manufacturers with all the major food retailers.

With a portfolio of Warehouse, Transportation, EDI and reporting systems, Peter Green Chilled ensure the cold-goods entrusted to them arrive where and when required while keeping all partners up-to-date with progress at all times. "You need to be on top of your game managing the variety of systems involved ensuring partners access to vital business information," states Alex Huxham, IT Manager at Peter Green Chilled. He continues "a flexible Unified Threat Management 'appliance' was required to protect our network which consists of both physical and virtual endpoints, plus the need to provide remote VPNs and data connections within bandwidth constraints"

## Evaluation

"We considered a number of possible solutions put forward by our IT partner Computerworld, with the Panda Gatedefender appearing to be the best-fit for our requirements," quotes Huxham, "online reviews from existing Panda users highlighted the management interface and configuration option as being reason enough to purchase, and having installed one personally I can fully see why, it's never been so easy to configure a UTM." "The Panda Gatedefender installed and configured through the management console in less than 30 minutes, with the pre-configured settings, profiles and transparent mode meaning minimal disruption," reported Huxham, "it was absolutely faultless across the physical and virtual network".

The virtual version of the Panda Gatedefender was of special interest to Peter Green Chilled, as it provides the flexibility to scale up the UTM as-and-when required, with no initial hardware expense. Additionally the potential disaster recovery options are simplified, with a backup available at all times.



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# Benefits

Anybody who has experienced life in rural regions such as Somerset knows that Internet Bandwidth is at an absolute premium so the Quality of Service functionality of the Gatedefender – including antispam, content filtering and caching - are invaluable. Peter Green Chilled not only improved overall user experience, the Bandwidth saved through optimisation also allowed them to bring their webhosting in-house.

"A major part of Peter Green Chilled knowledge flow is the timely dissemination of logistical information", Huxham complements the configurability of the UTM "as the Gatedefender allows us to provide access to Business Intelligence to those required, while ensuring our network is always locked down against bad-guys". The all-in-one Gatedefender security provides an additional layer to the endpoint protection, also provided by Panda Security. The UTM halts malware, spam and intrusion attempts at the perimeter before infecting the whole network, freeing up the IT team to focus on other matters. "By consolidating fragmented services such as our webhosting, firewall and content filtering an ROI investigation found the Gatedefender paid for itself almost immediately" advises Huxham. "Working with Panda Security we're confident we have a solution which not only gives a return but will adapt and scale with the network requirements of Peter Green Chilled moving forwards".

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#### Customer's Profile

Peter Green Chilled began in the 1960s, in Somerset, with ties to the dairy industry, carrying produce to markets and retailers around the country including a small London convenience-store called J Sainsbury!

From a traditional roadhaulage background, the company has now been transformed into a modern full-service logistics business, with leading edge technology driving its newly built warehousing and fleet capacity.

Peter Green Chilled offers temperature controlled logistics services to the food industry including product blast-freezing and tempering, labelling and re-boxing, sample deliveries and couriers. Our transport fleet delivers across the UK and many parts of Europe, supplying to the major retailer sector – including Tesco, Sainsbury's, ASDA, Waitrose, Morrisons, Aldi & Lidl.

For more information visit www.petergreenchilled.co.uk

#### PETER GREEN CHILLED

