

Panda Managed Office Protection

Value Added through Security as a Service



Increase your business opportunities and provide added value through Security as a Service

SMBs face the same security problems as large corporations, but cannot afford to have all necessary resources dedicated to antivirus. As security management becomes increasingly complex, a new security model is required.

SMBs need the help of professionals to secure their networks from the increasing number of threats. Subscribing to a security service managed by experts would be the smarter option for companies that want to focus on their core business.

By offering Security-as-a-Service solutions, Service Providers will be able to meet this market needs, add value and increase their business opportunities.

The Solution: Panda Managed Office Protection

Panda Managed Office Protection is a web-based subscription service that enables Service Providers to offer Security as a Service (SaaS) to their customers via the web and through a management portal.

It releases SMBs from additional hardware, maintenance personnel and other resources dedicated to antivirus while achieving high level security for all PCs, laptops and servers, even from remote branch offices.

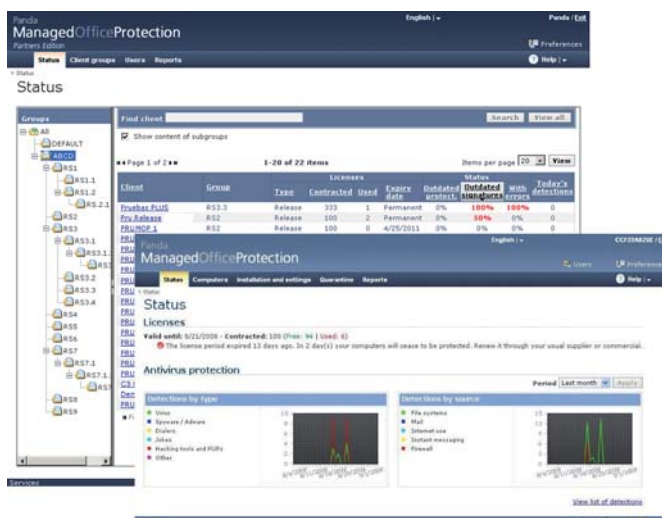
The management portal is a web console which allows Service Providers to centrally manage their client's protection anytime from anywhere through single-sign-on. The security management can be offered as an added value and be supported by configurable automated email reports to be sent to end-customers.

Panda Managed Office Protection is complemented with periodic security audits benefiting from Panda's unique **Collective Intelligence** Technologies.

With Panda Managed Office Protection Service Providers can offer subscription to a security service instead of selling antivirus products and help their clients forget about dedicated antivirus hardware, software and additional personnel resources.

"Panda Managed Office Protection is an ideal Software as a Service tool for IT departments and Managed Services Providers like us. We can manage and report to our clients from virtually anywhere from the centralized Web console, performing updates as long as there is an Internet connection. I am absolutely confident Panda Security has the best protection in the market with the most reliable technical support available."

Johnerick Cintrón, Network Engineer, Strategic Network Consulting



"It is essential for us to offer remotely managed services that are continuously updated like Panda's Managed Office Protection so we can immediately respond to any security issues. The Web-based reporting feature in particular has been extremely beneficial for streamlining our processes and providing a high level analysis of security issues that are meaningful to our clients' management teams."

Sean Lentner, Lentner Technology Integrators

Main benefits for our partners

- **Remote installation and management of all clients.** The web console enables you to centrally install and manage all customers' protection and control their license status. No need to be on-site.
- **Management service offered as an Added Value.** Service Providers can offer management services as an added value. Periodic executive reports can be sent to end-customers by email as an evidence of the management service.
- **White-branding options** for customizing the service at all levels with your own logo, colors, icons, etc.
- **MSSPs can supervise their resellers.** MSSPs can supervise their resellers and distributors in the sales process. Enhanced **profiling capabilities** to assign different privileges according to their roles.
- **Complete and transparent protection for end-users,** who will not notice their antivirus running.

Key features

- **Service Provider Web Console** allows single-sign-on access to manage all customers and enables a well-organized n-tier level partner and end-client structure.
- **Customizable reports in your client's inbox.** Automated scheduling of executive reports sent to customers periodically by email.
- **Proactive protection** against known and unknown threats or even hidden threats including **files** and email protection, **HTTP / FTP** and **Instant Messaging protection.**
- **Managed personal firewall and HIPS,** centrally or locally managed depending on administrator's needs.
- **In depth malware audit service** to periodically assess the status of the whole network.
- **P2P and automated upgrades / updates.** Workstations update or upgrade their protection from nearest desktop minimizing bandwidth consumption.
- **Profile based protection** to assign different policies or protection profiles to different users or groups according to the organization needs.
- **Delegated administration management** for splitting administration tasks between other privileged users.
- **Group-based license management** allowing an optimized and controlled license use.
- **Flexible installation.** Different deployment options, without users' intervention. Wide range of uninstallers.

Service Provider Web Console

The Service Provider Console allows Service Providers to organize a partner and client structure in n-tier levels. It allows single-sign-on connection to manage all end-customers' protection and license status. It also enables to assign different administration privileges to different users and split administration tasks.

Customizable Reports in your clients' inbox

Customizable executive or detailed reports can be scheduled to be sent to your clients by email periodically at desired time. Reports contain information about protection status and detection activity. In addition, reports can be exported to text files, PDF, XML, HTML or Excel formats.

Proactive Protection against Unknown Malware

Antimalware **proactive protection** for desktops and servers against known and unknown threats or even **hidden** threats. It includes **heuristic** technologies and protection for **files, email, HTTP / FTP** and **instant messaging** with low resource consumption.

Managed Personal Firewall

Firewalls can be **centrally** managed through the web console or locally managed through a local console in case the administrator delegates this to the users. The firewall offers: **application** filtering, **network access** filtering, IPS (Intrusion Prevention System), **Network viruses** prevention and Zone-based configuration.

In-depth Malware Audit Service

Panda Managed Office Protection includes **Malware Radar**. It is a **malware audit service** to periodically assess the network status. Malware Radar provides complete audit **reports** and enables you to **automate** the disinfection routines.

"Security as a service will see a compound annual growth rate of more than 30% through 2012"
Gartner, Defining the Security-as-a-Service Market, November 2007

"By 2010, 90% of new infrastructure protection global security spending for businesses with less than 500 employees will go to security platforms (for example, endpoint security suites and multifunction security in the cloud, multifunction e-mail security, ...)"
Gartner, Defining the Security-as-a-Service Market, November 2007



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P2P and automated Upgrades / Updates

Workstations will update or upgrade their protection from the **nearest desktop** through **P2P** connections minimizing the bandwidth consumption. Updates are automated, unattended and with configurable frequency. They can also be forced on demand by groups.

Profile Based Protection

This feature allows administrators to assign different **policies** or **protection profiles** to different groups according to the organization's needs and saving administrator's time.

Delegated Administration Management

This enables the administrator to **split administration tasks** between other privileged users, selecting which end-customers or groups they can access and which tasks they can do.

Group-based License Management

Different maximum amount of licenses and expiration dates can be configured for each group enabling an optimized and controlled license use according to specific needs of services time, possible seasonal effects.

Flexible Installation

Administrators have different options for deploying the protection, either with or without user intervention. To avoid user's intervention there is a **distribution tool** that allows protection to be deployed **transparently** to selected endpoints.

"SaaS based applications are attractive for SMBs that seek more-predictable costs that pay for only what they use, and that lack the IT expertise to build and maintain complex in-house systems."
Gartner, Predicts for 2008, December 2007

Technical Requirements

Web console:

- Internet Connection.
- Internet Explorer 6.0 or higher.
- Firefox 1.5.0.6 or higher.

For workstations / file servers:

- One at least must have internet connection.
- Pentium 300 MHz (or higher).
- Windows 2000 WS/Server, 2003, XP, Vista 32 and 64-bit, 2008.
- RAM: 512MB.
- Hard disk free space: 130 MB.

For the distribution tool:

- Pentium II 266 MHz (or higher).
- Windows 2000 WS/Server, 2003, XP, Vista 32 and 64-bit, 2008
- RAM: 512 MB.
- Hard disk free space: 20 MB.
- Windows Installer 2.0



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